

## **Nattavudh (Nick) Powdthavee**

### **Academic position:**

Professor of Behavioural Science, Warwick Business School, University of Warwick

### **Address:**

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### **Education:**

PhD Economics, Warwick 2006

MSc. Economics, Warwick 2001

BSc. Economics & Management, Brunel 2000

### **Previous positions:**

Principal Research Fellow (Associate Professor), Centre for Economic Performance, London School of Economics and Political Science (0.75 FTE), 2012-2016

Professorial Research Fellow (Full Professor), Melbourne Institute of Applied Economic and Social Research, University of Melbourne (0.25 FTE), 2013-2016

Assistant Professor, Division of Economics, Nanyang Technological University, 2011-2012

Lecturer, Department of Economics and Related Studies, University of York, 2008-2011

Research Officer, Centre for Economics of Education, Institute of Education, University of London, 2005-2008

### **Editorial positions:**

Associate editor – Journal of Behavioural and Experimental Economics, 2013 –2017

Chief and founding editor – International Journal of Wellbeing, 2010-2012

Editorial member – International Journal of Wellbeing, 2012 –

Editorial member – Singapore Economic Review, 2012 –2017

Guest editor – Applied Economic Perspective and Policy, 2012-2013

Guest editor – Journal of Economic Behavior and Organization, 2017

### **Awards and honours:**

Research Fellowship, International Society for Quality of Life Studies (ISQOLS)  
Educational Excellence in Social Science awarded by the Anglo-Thai Society, UK,  
2007.

Lawrence R. Klein award for the best paper published in *Empirical Economics*,  
2012/2013.

IZA Research Fellow

ISQOLS Research Fellowship, 2017

### **Book:**

*The Origins of Happiness: The Science of Well-Being Over the Life Course* (with Andrew E. Clark, Sarah Fleche, Richard Layard, and George Ward), Princeton University Press (2018)

*The Happiness Equation: The Surprising Economics of Our Most Valuable Asset*. Icon Books, UK (2010).

### **Publications, accepted and R&R**

#### **2020**

Gender norms, fairness and relative working hours within households (with Sarah Fleche and Anthony Lepinteur). *Labour Economics*, forthcoming.

Is there a link between air pollution and impaired memory? Evidence on 34,000 English citizens (with Andrew Oswald). *Ecological Economics*, forthcoming.

Does it pay to bet on your favourite to win? Evidence on experienced utility from the 2018 FIFA World Cup experiment (with Lajos Kossuth, Donna Harris, and Nick Chater). *Journal of Economic Behavior & Organization*, 171, 35-58.

Buying happiness in an unequal world: Rank of income more strongly predict well-being in more unequal countries (with Lucia Macchia and Anke Plagnol). *Personality and Social Psychology Bulletin*, 46(5), 769-780.

#### **2019**

Why do people tolerate income inequality? (with Lucia Macchia and Anke Plagnol), *Harvard Business Review* (Digital Article).

Who got the Brexit Blues? The effect of Brexit on subjective wellbeing in the UK (with Anke Plagnol, Paul Frijters, and Andrew Clark). *Economica*, 88(343), 471-494.

#### **2018**

Lower-rated publications do lower academics' judgments of publication lists: Evidence from a survey experiment of economists (with Yohanes E. Riyanto and Jack Knetsch). *Journal of Economic Psychology*, 66, 33-44.

Gender norm and relative working hours: Why do women suffer more than men from working longer hours than their partner? (with Sarah Fleche and Anthony Lepinteur). *AEA Papers & Proceedings*, 108, 163-168.

The welfare implications of addictive substances: A longitudinal study of life satisfaction of drug users (with Julie Moschion). *Journal of Economic Behavior and Organization*, 146, 206-221.

Do you have to win it to fix it? A longitudinal study of lottery winners and their health care demand (with Terence C. Cheng and Joan Costa-Font). *American Journal of Health Economics*, 4(1), 26-50.

Locus of control and its intergenerational implications for early childhood skill formation (with Warn N. Lekfuangfu, Nele Warrinnier, and Francesca Cornaglia). *Economic Journal*, 128(608), 298-329.

## **2017**

Top incomes and human well-being: Evidence from the Gallup World Poll (with Richard V. Burkhauser and Jan-Emmanuel De Neve), *Journal of Economic Psychology*, 62, 246-257.

Longitudinal evidence for a midlife nadir in human well-being (with Terence C. and Andrew J. Oswald). *Economic Journal*, 127(599), 126-142.

## **2016**

Can having internal locus of control insure against negative shocks? Psychological evidence from panel data (with Hielke Buddelmeyer), *Journal of Economic Behavior and Organization*, 122, 88-109.

Income inequality makes whole countries less happy (with Jan-Emmanuel De Neve), *Harvard Business Review* (Digital Article).

## **2015**

Trust and happiness: comparative study before and after the Great East Japan earthquake (with Eiji Yamamura, Yoshiro Tsutsui, Chisago Yamane, and Shoko Yamane). *Social Indicators Research*, 123, 919-935.

Does more education improve health habits? Evidence from the school reforms in Australia (with Jinhu Li). *Social Science and Medicine*, 127, 83-91.

Can priming cooperation increase public good contributions? (with Michalis Drouvelis and Robert Metcalfe). *Theory and Decision*, 79, 479-492.

Would you pay for transparently useless advice? A test of boundaries of beliefs in the folly of predictions (with Yohanes E. Riyanto). *Review of Economics and Statistics*, 97, 257-272.

Life satisfaction and sexual minorities: evidence from Australia and UK (with Mark Wooden). *Journal of Economic Behavior and Organization*, 116, 107-126.

Are happier people less judgmental of other people's selfish behaviours? Laboratory evidence from trust and gift exchange games (with Michalis Drouvelis). *Journal of Behavioural and Experimental Economics*, 58, 111-123.

What's the good of education on our overall quality of life? A simultaneous equation model of education and life satisfaction for Australia (with Warn N. Lekfuangfu and Mark Wooden). *Journal of Behavioural and Experimental Economics*, 54, 10-21.

## 2014

Do Different Work Characteristics Have Different Distributional Impacts on Job Satisfaction? A Study of Slope Heterogeneity in Workers' Well-Being (with Aekapol Chongvilaivan). *British Journal of Industrial Relations*, 52, 426-444.

What predicts a successful life? A life-course model of wellbeing (with Richard Layard, Andrew E. Clark, Francesca Cornaglia, and James Veroit). *Economic Journal*, 124, F720-F738.

What childhood characteristics predict psychological resilience to economic shocks in adulthood? *Journal of Economic Psychology*, 45, 84-101.

## 2013

Parental unemployment and children's happiness: A longitudinal study of young people's wellbeing in unemployed households (with James Veroit). *Labour Economics*, 24, 253-263.

Is Personality Fixed? Personality Changes as Much as "Variable" Economic Factors and More Strongly Predicts Changes to Life Satisfaction (with Chris M. Boyce and Alex Wood). *Social Indicators Research*, 111, 287-305.

## 2012

Jobless, friendless, and broke: What happens to different areas of life before and after unemployment? *Economica*, 79, 557-575.

Thinking about it: A note on attention and well-being losses from unemployment (with Paul Dolan). *Applied Economics Letters*, 19, 325-328.

## 2011

Anticipation, free rider problem, and adaptation to trade union: Re-examining the curious case of dissatisfied union members. *Industrial and Labor Relations Review*, 64, 1000-1019.

Destruction and distress: Using a quasi-experiment to show the effects of the September 11 attack on subjective well-being in the UK (with Robert Metcalfe and Paul Dolan). *Economic Journal*, 121, F81-F103.

Putting different price tags on the same health problem: Re-evaluating the well-being valuation approach (with Bernard van den Berg). *Journal of Health Economics*, 30, 1032-1043.

## **2010**

Does education reduce the risk of hypertension? Estimating the biomarker effect of compulsory schooling in England. *Journal of Human Capital*, 4, 173-202.

How much does money really matter? Estimating causal effects of income on happiness. *Empirical Economics*, 39, 77-92.

Daughters and leftwing voting (with Andrew J. Oswald). *Review of Economics and Statistics*, 92, 213-227.

## **2009**

Ill-health as a household norm: Evidence from other people's health problems. *Social Science and Medicine*, 68, 251-259.

How important is rank to individual perception of economic standing? A within-community analysis. *Journal of Economic Inequality*, 7, 225-248.

I can't smile without you: Spouse correlation in life satisfaction. *Journal of Economic Psychology*, 30, 675-689.

The socio-economic gap of university drop out (with Anna Vignoles). *B.E. Journal of Economic Analysis and Policy: Contribution*, 9(1), 19.

What happens to people before and after disability? Focusing effects, lead effects, and adaptation in different areas of life. *Social Science and Medicine*, 69, 1834-1844.

Think having children will make you happy? *Psychologist*, 22, 308-311.

## **2008**

Putting a price tag on friends, relatives, and neighbours: Using surveys of life satisfaction to value social relationships. *Journal of Socio-Economics*, 37, 1459-1480.

Does happiness adapt? A longitudinal study of disability with implications for economists and judges (with Andrew J. Oswald). *Journal of Public Economics*, 92, 1061-1077.

Death, happiness equations, and the calculation of compensatory damages (with Andrew J. Oswald). *Journal of Legal Studies*, 37, S217-S252.

Mental health of parents and life satisfaction of children: A within-family analysis of intergenerational transmission of wellbeing (with Anna Vignoles). *Social Indicators Research*, 88, 397-422.

## **2007**

Obesity, unhappiness, and the challenge of affluence (with Andrew J. Oswald). *Economic Journal*, 117, F441-454.

Feeling richer or poorer than others: A cross-sectional and panel analysis of subjective economic status in Indonesia. *Asian Economic Journal*, 21, 169-194.

Are there geographical variations in the psychological cost of unemployment in South Africa? *Social Indicators Research*, 80, 629-652.

## **2005**

Unhappiness and crime: Evidence from South Africa. *Economica* (2005), 72, 531-547.

### **Book chapters:**

Happiness and the standard of living: The case of South Africa. In Bruni, L. and Porta, P.L. (eds.) *Handbook on the Economics of Happiness* (2007), (pp. 447-486), Edward Elgar: UK.

Death, happiness equations, and the calculation of compensatory damages (with Andrew J. Oswald). In (eds) Posner, E.A. and Sunstein, C.R. (eds.) *Law and Happiness* (2010), University of Chicago Press.

Economic approaches to understanding change in happiness (with Alois Stutzer). In (eds) Richard E. Lucas and Ken Sheldon, *Longevity of Happiness* (2015), Amsterdam: Elsevier.

### **Book review:**

Book review for Bernard Van Praag and Ada Ferrer-i-Carbonell's *Happiness Quantified: A Satisfaction Calculus Approach. Revised Version*. *Journal of Economic Literature* (2009), 47, 204-207.

### **Notable articles on research findings**

“Income inequality makes whole countries less happy”, *Harvard Business Review* (digital article), 12/01/16

“Does parenthood really make us happier?”, *New Scientist*, 02/09/15

“Is midlife crisis just an excuse?”, *Financial Times*, 18/09/14

“The four lessons of happynomics”, *Financial Times*, 06/06/14

“Vox anti-populi”, *New York Times*, 13/02/14

“Politics of greed”, *Financial Times*, 28/12/12

“Heads or tails? Just don’t bet on it”, *Financial Times*, 15/06/12

“Not so expert”, *The Economist*, 09/06/12

“Happy now?”, *Financial Times*, 08/04/11

“A happy revolution”, *Nature* (blog), 02/06/11

“The seven secrets of a happy life”, *Financial Times*, 28/08/10

“Race, gender and decision making”, *New York Times*, 27/05/09

“Children, the littlest politicians”, *New York Times*, 19/02/06

### **Teaching:**

Economics of Wellbeing (UG & Distance Learning MBA); Judgment and Decision Making (PG); Behavioural Science for Managers (MBA); Economics of Well-Being (UG & DL MBA); Emotions in Business (UG); Problem Solving in Organisation (Foundation Years); Principal of Microeconomics (UG); Applied Micro-econometrics (UG & PG); Health Economics (UG & PG); Behavioural Economics (UG); Labour Economics (UG); Well-being and public policy (Executive MSc in Health Economics, Policy and Management)

### **Administrative duties:**

At the WBS, I sit in on different Exam Boards for UG and PG courses. I am also the main organiser of the 2017 WBS Summer School on the Economics and Sciences of Well-Being.

At LSE, I have led a team of research assistants (5) in conducting analysis and writing up research reports for the Well-being over the Life-course project for What Works Centre for Well-Being. I also organise and run the well-being seminars at the Centre for Economic Performance at the London School of Economics. My previous administrative roles also include running the applied econometrics cluster workshops in the Department of Economics at the University of York.

### **Research grants:**

Co-investigator of the What Works Centre for Well-Being (£987,000)

“Innovation and Well-Being”, with Paul Dolan, NESTA (£900)

“Priming and Public Goods: A Pilot Study”, University of York, Pump-Priming funds (£728)

“Happiness and Morality”, with Michalis Drouvelis, *British Academy* (£6,000)

“Fooled by Randomness: An Experiment”, Start-up grant at NTU (£14,000)

### **PhD supervision:**

Hasan Basarir, the University of York, 2008-2010.

Ayse Yemiscigil, WBS, 2016-

Lara Vomfell, WBS, 2017-

Lajos Kossuth Cabrejos, 2017

Sid Sherbourne, 2018-

### **Invited talks:**

Over 50 invited talks, keynotes, and departmental seminars in universities in UK, US, Europe, Australia, and South East Asia, including *Princeton University, Harvard University, University of Southern California, Erasmus University Rotterdam, Monash University, University of Stirling, University of Warwick, London School of Economics and Political Science, University of York, University of New South Wales.*

General talks include three TEDx events (TEDxNTU, TEDxZaragoza, and TEDxGhent).

### **Media:**

Research featured in *The London Times, The Guardian, The New York Times, The Daily Mail, Psychologies magazine, The Herald, The Los Angeles Times, Foreign Policy magazine, The Washington Post, The Economist, The Financial Times.* Given 50+ radio interviews to date, and have written a blog for *Nature.com.*

**Refereed for:** Over 200 papers at different journals, including *Bulletin of Economic Research, Developmental Psychology, Economics Bulletin, Economics Education, Economic Inquiry, Economic Journal, Economic Letters, Economica, Emotions, Empirical Economics, European Economic Review, European Journal of Health Economics, Health Economics, Human Relations, Industrial & Labor Relations Review, International Economic Review, Japan Economic Review, Journal of Economic Behaviour and Organization, Journal of Economic Psychology, Journal of Environmental Economics and Management, Journal of European Economic Association, Journal of Health Economics, Journal of Population Economics, Journal of Public Economics, Labour Economics, Manchester School, Oxford Economic Paper, Population and Development Review, Research in Applied Quality of Life, Review of Economics & Statistics, Review of Social Economy, Scandinavian Journal of Economics, Science, Singapore Economic Review, Social Indicators Research, Social Networks, Social Science & Medicine, World Bank Economic Review, World Development.*

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